

# EXPOSURE PROGRAM IN BANGLADESH

**First Tour of 2018: 25th - 28th February**

**Second Planned Tour: 13th - 19th April**



## LEARNING EXPERIENCE

The week will consist of classroom training, field visits and workshops to allow participants to understand the best practices of Bangladesh which could be implemented in their home markets.

## KEY BENEFITS

- Create awareness on the current market developments, challenges and opportunities.
- Exchange knowledge
- Learn by doing
- Network and leverage business opportunities

## WHO SHOULD ATTEND

Operational, middle and higher management of financial institutions, clean energy technology companies, policy makers, researchers, and any private and public sector actors

## WHY YOU SHOULD PARTICIPATE?

The Exposure Program is a study tour for those eager to learn the best practices and experience in the field of green finance and decentralized electrification. It aims at building knowledge and skills in green finance operations and rural electrification programs, but also at sharing the lessons learned and critical success factors of green microfinance with leading players involved in the sector, such as microfinance institutions (MFIs), Clean Energy Technologies (CET) providers and research institutions. The week will expose participants to best practices in Bangladesh, one of the most mature clean energy and green microfinance markets that currently exist.



## INDICATIVE SCHEDULE

Day	Time	Activities	Venue
<b>Introduction workshop and classroom training from the Infrastructure Development Company Limited (IDCOL) Renewable Energy (RE) Program</b>			
Day 1	10:00 – 12:00	Introduction workshop – expectations, intro to the market and to weekly agenda.	CER–UIU
	12:00 – 14:00	Joint networking lunch with MEI, SOLshare and CER–UIU- free	Restaurant
	14:00 – 17:00	Classroom training on IDCOL's clean energy promotion Programs, i.e.: IDCOL SHS Program, including representatives of MFIs (i.e. Grameen Shakti and/or others).	IDCOL
	After 18:00	Networking dinner - free	Restaurant
<b>Visit to IDCOL's Partner Organizations (POs) Office</b>			
Day 2	10:00 – 13:00	Classroom training on IDCOL's clean energy promotion programs and other RE activities, focusing on marketing, sales, promotion, supply chain and financial sustainability issues	IDCOL
	13:00 – 14:00	Joint lunch with IDCOL and IDCOL stakeholders	IDCOL
	15:00 – 18:00	Visit to other organizations active in green financing	Various
<b>Field visit 1</b>			
Day 3	06:30 – 15:00	Field visit to green microfinance and clean energy initiatives and installations, meeting with end- users and field staff	Various
	16:00 – 18:00	Reflections/ discussion on lessons learned from field trip	CER–UIU
<b>Field visit 2</b>			
Day 4	10:00 – 11:00	Field Visit to Shariatpur, the world's first peer-to peer solar nano-grid where individual SHS and solar water pumps are interconnected based on an innovative payment platform	Shariatpur
	11:00 – 14:00	Reflections/ discussion on lessons learned from field trip	CER–UIU
	14:00 – 18:00	Dinner - free	Restaurant
<b>Industry visit/PO Visit and Debriefing workshop</b>			
Day 5	10:00 – 13:00	Visit of CLASP, different manufacturing plants (solar PV, battery, charge controller, LEDs)	Various
	13:30 – 14:30	Lunch - free	Restaurant
	15:00 – 17:00	Debriefing workshop and customization of lessons learned for individual context	CER–UIU

### PARTICIPATION FEES

The five day study tour comes at a service fee of EUR 2,500 per participant (incl. internal logistics). For bigger groups discounts are available.

### REGISTRATION

Please register your interest or request further information at:  
[giulia.corso@microenergy-international.com](mailto:giulia.corso@microenergy-international.com)  
[raluca.dumitrescu@microenergy-international.com](mailto:raluca.dumitrescu@microenergy-international.com)

### MicroEnergy Society e.V

MicroEnergy Society is a non-profit organization, established in 2005, that aims to sustainably improve the economic, social and ecologic situation of people living in developing countries and to promote development cooperation in the field of climate change adaptation and mitigation by fostering the establishment of local expertise and infrastructures to increase the dissemination of clean energy technologies in developing countries. MicroEnergy Society supports and initiates educational programmes for different actors such as students, professionals, policy makers and end-users.

[www.microenergy-society.org](http://www.microenergy-society.org)

### ME SOLshare Ltd.

ME SOLshare Ltd. is a Bangladeshi ICT-company founded in 2015 that has created a revolutionary new approach to bring affordable solar electricity to everyone in Bangladesh and beyond through its peer-to-peer solar energy trading platforms. The social enterprise pioneers a micro-energy transition model 3.0 interconnecting solar home systems, monetizing (excess) solar energy along the value chain in real time with mobile money and empowering communities to earn a direct income from the sun. [www.me-solshare.com](http://www.me-solshare.com)